

FINANCIAL STATEMENTS AND INDEPENDENT ACCOUNTANTS' REVIEW REPORT FOR THE YEARS ENDED DECEMBER 31, 2023 AND 2022





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Independent Accountants' Review Report	1
<u>Financial Statements</u>	
Statements of Financial Position	2
Statements of Activities	3
Statement of Functional Expenses for the year ended December 31, 2023	4
Statement of Functional Expenses for the year ended December 31, 2022	
Statements of Cash Flows	
Notes to Financial Statements	7

Independent Accountant's Review Report



To the Board of Directors of The Book Fairies, Inc. 70 N Main Street Freeport, New York NY

We have reviewed the accompanying financial statements of The Book Fairies, Inc. (hereinafter the "Book Fairies"), which comprise the statements of financial position as of December 31, 2023 and 2022, and the related statements of activities, functional expenses, and cash flows for the years then ended, and the related notes to the financial statements. A review includes primarily applying analytical procedures to management's financial data and making inquiries of the Book Fairies' management. A review is substantially less in scope than an audit, the objective of which is the expression of an opinion regarding the financial statements as a whole. Accordingly, we do not express such an opinion.

Management's Responsibility for the Financial Statements

Management is responsible for the preparation and fair presentation of these financial statements in accordance with accounting principles generally accepted in the United States of America; this includes the design, implementation, and maintenance of internal control relevant to the preparation and fair presentation of financial statements that are free from material misstatement whether due to fraud or error.

Accountants' Responsibility

Our responsibility is to conduct the review in accordance with Statements on Standards for Accounting and Review Services promulgated by the Accounting and Review Services Committee of the AICPA. Those standards require us to perform procedures to obtain limited assurance as a basis for reporting whether we are aware of any material modifications that should be made to the financial statements for them to be in accordance with accounting principles generally accepted in the United States of America. We believe that the results of our procedures provide a reasonable basis for our conclusion.

We are required to be independent of the Book Fairies and to meet our other ethical responsibilities, in accordance with the relevant ethical requirements related to our reviews.

Accountants' Conclusion

Cerini E Associates LLP

Based on our reviews, we are not aware of any material modifications that should be made to the accompanying financial statements in order for them to be in accordance with accounting principles generally accepted in the United States of America.

Bohemia, New York

May 16, 2024



${\it STATEMENTS~OF~FINANCIAL~POSITION}$

DECEMBER 31,	2023	2022
ASSETS		
Current Assets: Cash and cash equivalents Donated book inventory Accounts receivable. Prepaid expenses.	6,562 -	\$ 473,422 12,283 4,000 900
TOTAL ASSETS	\$ 609,581	\$ 490,605
LIABILITIES AND NET ASSETS		
Current Liabilities:Accounts payable		\$ 12,711 3,948
TOTAL LIABILITIES	14,841	16,659
Net Assets: Without donor restrictions	594,740	473,946
TOTAL LIABILITIES AND NET ASSETS	609,581	\$ 490,605

STATEMENTS OF ACTIVITIES FOR THE YEARS ENDED DECEMBER 31,

Net assets, beginning of year.....

Net assets, end of year....\$

FOR THE YEARS ENDED DECEMBER 31,	2023	2022
		_
SUPPORT AND REVENUE		
Contributions and grants\$	579,510 \$	490,534
Book sales	42,376	27,920
Registration fees	10,730	9,800
Other income	12,275	1,272
Donated book income	176,680	121,875
TOTAL SUPPORT AND REVENUE	821,571	651,401
EXPENSES		
Program	487,775	398,934
General and administrative	66,514	49,775
Fundraising	146,488	136,722
TOTAL EXPENSES	700,777	585,431
CHANGE IN NET ASSETS	120,794	65,970

473,946

594,740 \$

407,976

473,946

STATEMENT OF FUNCTIONAL EXPENSES FOR THE YEAR ENDED DECEMBER 31, 2023

	Program Services	General and Administrative	Fundraising	Total
Salaries and payroll taxes\$	202,382	\$ 38,379	\$ 83,596	\$ 324,357
Professional fees	27,134	6,066	40,194	73,394
Office supplies and expenses	8,699	6,812	1,719	17,230
Insurance	-	4,046	-	4,046
Marketing	5,592	-	3,649	9,241
Meetings and travel	2,012	2,930	118	5,060
Contributions	21,059	337	273	21,669
Bank fees	-	-	-	-
Processing fees	548	390	10,114	11,052
Miscellaneous	637	250	6,825	7,712
Donated book expense	182,401	-	-	182,401
Occupancy expense	37,311	7,304	-	44,615
Bad debt expense	-	-	-	
TOTAL EXPENSES \$	487,775	\$ 66,514	\$ 146,488	\$ 700,777

STATEMENT OF FUNCTIONAL EXPENSES FOR THE YEAR ENDED DECEMBER 31, 2022

	Program	General and		
	Services	Administrative	Fundraising	Total
Salaries and payroll taxes	193,648	27,290	70,449	291,387
Professional fees	45,169	4,500	49,402	99,071
Office supplies and expenses	9,112	5,242	1,073	15,427
Insurance	-	4,151	-	4,151
Marketing	7,285	-	2,355	9,640
Meetings and travel	93	2,887	106	3,086
Contributions	17,779	704	67	18,550
Bank fees	-	40	-	40
Processing fees	475	1,014	8,995	10,484
Miscellaneous	674	250	4,275	5,199
Donated book expense	114,528	-	-	114,528
Occupancy expense	10,171	2,197	-	12,368
Bad debt expense	-	1,500	-	1,500
TOTAL EXPENSES	398,934	49,775	136,722	585,431

STATEMENTS OF CASH FLOWS		
FOR THE YEARS ENDED DECEMBER 31,	2023	2022
CASH FLOWS FROM OPERATING ACTIVITIES:		
Change in net assets\$	120,794 \$	65,970
Adjustment to reconcile change in net assets to net cash provided by operating activities:		
Bad debt expense	-	1,500
Changes in operating assets and liabilities:		
Donated book inventory	5,721	(7,347)
Accounts receivable	4,000	6,980
Prepaid expenses	(3,477)	250
Accounts payable	(4,750)	9,107
Accrued expenses	2,932	848
NET CASH PROVIDED BY OPERATING ACTIVITIES	125,220	77,308
CHANGE IN CASH AND CASH EQUIVALENTS	125,220	77,308
Total cash and cash equivalents, beginning of year	473,422	396,114
Total cash and cash equivalents, end of year\$	598,642 \$	473,422

NOTE 1 - SUMMARY OF SIGNIFICANT ACCOUNTING POLICIES

This summary of significant accounting policies of The Book Fairies, Inc. (hereinafter, the "Book Fairies") is presented to assist in understanding the Book Fairies' financial statements. The financial statements and notes are representations of the Book Fairies' management, which is responsible for the integrity and objectivity of the financial statements. These accounting policies conform to accounting principles generally accepted in the United States of America ("US GAAP") and have been consistently applied in the preparation of the financial statements.

<u>Organization</u>: The Book Fairies, a non-profit organization, is located in Freeport, New York. The Book Fairies collects reading materials for people in need throughout metropolitan New York. The reading materials foster literacy and academic success, provide a respite from personal struggles, and nurture a love of reading across age groups.

The Book Fairies' major programs include Community Initiatives, Children's Education Events, and the Global Literacy Partnership. Community Initiatives supplies, maintains, and refreshes books for shelves in various sites in underserved communities to improve access to books and encourage reading through varied and high-interest selections. Children's Education Events provide literacy programming to students in high-need districts through community book fairs, free schoolbook fairs, summer totes, and special giveaways. The Global Literacy Partnership involves partnering with organizations that provide much-needed school supplies to disadvantaged schools in Africa.

<u>Income Tax Status</u>: The Book Fairies is exempt from federal income tax under section 501(c)(3) of the Internal Revenue Code and is publicly supported. The Book Fairies is also exempt from state and local taxes. The Book Fairies management has evaluated for uncertain tax positions and determined that there were no uncertain positions for 2023 and 2022.

The Book Fairies is supported by donations from the general public. The Book Fairies files an IRS Form 990 and respective state and local tax returns. These tax returns are subject to review and examination by federal, state, and local authorities. Management of the Book Fairies believes that it has registered in all states where its activities require it be registered.

<u>Basis of Accounting</u>: These financial statements are presented on the accrual basis of accounting. Revenue is recorded when earned and expenses are recorded when incurred.

Recent Accounting Pronouncement: Effective for the year ended December 31, 2022, the Book Fairies was required to adopt Accounting Standards Update ("ASU") 2020-07, Presentation and Disclosures by Not-for-Profit Entities for Contributed Nonfinancial Assets. Under this accounting pronouncement, the Book Fairies presents contributed nonfinancial assets as a separate line in the accompanying statements of activities and provides additional disclosures about contributions of nonfinancial assets. These additional disclosures include qualitative information about whether contributed nonfinancial assets were either monetized or utilized during the reporting period, a description of any donor-imposed restrictions associated with the contributed nonfinancial assets, and a description of the valuation techniques and inputs used to arrive at a fair value measure at initial recognition.

NOTE 1 - SUMMARY OF SIGNIFICANT ACCOUNTING POLICIES (continued)

<u>Financial Statement Presentation</u>: The Book Fairies is required to report information regarding its financial position and activities according to the following net asset classifications:

<u>Net assets without donor restrictions</u>: Net assets that are not subject to donor-imposed stipulations and may be expended for any purpose in performing the primary objectives of the Book Fairies.

Net assets with donor restrictions: Net assets subject to stipulations imposed by donors, and grantors. Some donor restrictions are temporary in nature; those restrictions will be met by actions of the Book Fairies or by the passage of time. Other donor restrictions may be perpetual in nature, whereby the donors may stipulate the funds be maintained in perpetuity. Donor restricted contributions are reported as increases in net assets with donor restrictions. When a restriction expires, net assets are reclassified from net assets with donor restrictions to net assets without donor restrictions in the statements of activities.

There were no net assets with donor restrictions as of both December 31, 2023 and 2022.

<u>Estimates</u>: The preparation of financial statements in conformity with US GAAP requires management to make estimates and assumptions that affect certain reported amounts and disclosures. Accordingly, actual results could differ from those estimates.

<u>Cash and Cash Equivalents</u>: The Book Fairies considers all money market accounts and all highly liquid debt instruments purchased with an original maturity of three months or less to be cash equivalents.

<u>Accounts Receivable</u>: Receivables are stated at the amount management expects to collect from outstanding balances. The Book Fairies considers receivables past due or delinquent when payments have not been received in a timely manner, and receivables are written off when management deems the possibility of collecting amounts due as completely unlikely. The Book Fairies closely monitors outstanding balances for all receivables and adheres to a standard set of protocols for collection activities to be undertaken at certain times based upon delinquency status.

There were no outstanding accounts receivable as of December 31, 2023. During 2022, management wrote off \$1,500 of uncollectible accounts receivable. Management believes all receivables were considered collectible and therefore there was no allowance for doubtful accounts established as of December 31, 2022.

<u>Contributions</u>: Contributions are recognized when the donor makes a promise to give to the Book Fairies that is, in substance, unconditional. Contributions that are restricted by the donor are reported as increases in net assets without donor restrictions if the restrictions expire in the fiscal year in which the contributions are recognized. All other donor-restricted contributions are reported as increases in net assets with donor restrictions. When a restriction expires, net assets with donor restrictions are reclassified to net assets without donor restrictions. Conditional

NOTE 1 - SUMMARY OF SIGNIFICANT ACCOUNTING POLICIES (continued)

contributions are accounted for as a liability or are not recognized as revenue initially, until the barriers to entitlement are overcome, at which point contributions are recognized as unconditional and classified as either net assets with donor restrictions, or net assets without donor restrictions.

<u>Book Sales:</u> Revenue from book sales is recognized when the books are delivered to the customer.

<u>Donated Book Inventory</u>: Donated inventory is recorded at fair value at the time of the donation. The Book Fairies reviews the carrying value of its inventory for possible impairment whenever events or changes in circumstances indicate that the fair value may have declined since it was originally acquired. An impairment loss would be recognized when the fair value of the inventory is lower than the carrying amount, in which case a write-down is recorded to reduce the related asset to its estimated fair value.

Donated Book Income and Expense: The Book Fairies receives and distributes donated books. Management measures the fair value of donated books based on an estimated salvage value for used books of \$0.20 per book. Management has estimated the value of the donated books received during the years ended December 31, 2023 and 2022 to be \$176,680 and \$121,875, respectively. The estimated fair market value of received books has been included in the accompanying statements of activities. Management has estimated the value of the donated books distributed during the years ended December 31, 2023, and 2022 to be \$182,401 and \$114,528, respectively. The estimated fair market value of distributed books has been included in the accompanying statements of functional expenses. There were no donor-imposed restrictions associated with the in-kind donations.

<u>Donated Services</u>: The Book Fairies benefits from volunteer services, which help to advance the Book Fairies' mission; however, no amounts have been reflected in the financial statements for contributed services as such services do not meet the criteria for recognition in the financial statements under accounting principles generally accepted in the United States of America, nor do they create or enhance nonfinancial assets.

<u>Functional Allocation of Expenses</u>: The costs of providing the various programs and other activities have been summarized on a functional basis in the accompanying statements of activities and functional expenses. Accordingly, certain costs have been allocated by management among the program, general and administrative, and fundraising categories. Most costs incurred by the Book Fairies are directly assignable to these categories. Those costs that cannot be directly assigned are allocated based upon reasonable allocation methodologies, the most significant of which are:

- Salaries and payroll taxes are allocated based upon estimated time spent on program related, general and administrative, and fundraising functions.
- Professional fees are allocated based upon underlying use of the services.

NOTE 1 - SUMMARY OF SIGNIFICANT ACCOUNTING POLICIES (continued)

<u>Events Occurring After Report Date</u>: The Book Fairies has evaluated events and transactions that occurred between January 1, 2024 and May 16, 2024, which is the date the financial statements were available to be issued, for possible disclosure and recognition in the financial statements.

NOTE 2 - CONCENTRATION OF RISK

The Book Fairies maintains cash in bank accounts with what it believes to be quality financial institutions which are insured by the Federal Deposit Insurance Corporation and the Securities Investor Protection Corporation. The Book Fairies has not incurred any losses in such accounts to date.

During the years ended December 31, 2023 and 2022, approximately 19% and 27%, respectively, of the Book Fairies' total contribution revenue was derived from its three largest donors in 2023 and four largest donors in 2022.

NOTE 3 - LEASE COMMITMENT

Effective September 2022, the Book Fairies leased warehouse space from family members of a board member on a month-to-month basis. Effective January 1, 2023, the Book Fairies entered into a formal lease agreement for a one year term, requiring a base monthly rent payment of \$3,200. If elected to renew for another year, the monthly rent payments increase to \$3,500, effective December 1, 2023. As this lease does not exceed one year in duration, it is classified as a short-term lease that is not subject to the provisions of Accounting Standards Codification 842, Leases, requiring the recognition of a right-of-use asset and lease liability.

During December 2023, an addendum to the lease was signed to continue the lease terms starting January 1, 2024 until written termination by either party is received on a month-to-month basis. The monthly rent for the calendar year 2024 will be \$3,560 and increase 5% in each subsequent year. This lease will be freely terminable by either party upon 180 days' notice, in writing to the other party.

NOTE 4 - AVAILABILITY AND LIQUIDITY

The following represents the Book Fairies' financial assets at December 31:

	2023		2022
Cash and cash equivalents	\$	598,642	\$ 473,422
Accounts receivable		-	4,000
Financial assets available to meet general			_
expenditures over the next twelve months	\$	598,642	\$ 477,422

The Book Fairies' goal is to maintain financial assets to cover operating expenses for ninety days (approximately \$128,000).

NOTES TO FINANCIAL STATEMENTS FOR THE YEARS ENDED DECEMBER 31, 2023 AND 2022

NOTE 5 - EMPLOYEE BENEFIT PLAN

Effective January 1, 2023, the Book Fairies sponsors a 401(k) plan (the "Plan") that covers substantially all employees upon completing six months of service. Upon meeting eligibility requirements, employees are automatically enrolled at 3% of compensation. The Plan provides for employer discretionary contributions. The Book Fairies did not contribute to the Plan during the year ended December 31, 2023.