

FINANCIAL STATEMENTS AND INDEPENDENT ACCOUNTANTS' REVIEW REPORT FOR THE YEARS ENDED DECEMBER 31, 2020 AND 2019





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CERINI ASSOCIATES CERTIFIED PUBLIC ACCOUNTANTS

Independent Accountant's Review Report

Board of Directors The Book Fairies, Inc. 70 N Main Street Freeport, New York NY

We have reviewed the accompanying financial statements of The Book Fairies, Inc. (hereinafter the "Book Fairies"), which comprise the statements of financial position as of December 31, 2020 and 2019, and the related statements of activities, functional expenses, and cash flows for the years then ended, and the related notes to the financial statements. A review includes primarily applying analytical procedures to management's financial data and making inquiries of the Book Fairies' management. A review is substantially less in scope than an audit, the objective of which is the expression of an opinion regarding the financial statements as a whole. Accordingly, we do not express such an opinion.

Management's Responsibility for the Financial Statements

Management is responsible for the preparation and fair presentation of these financial statements in accordance with accounting principles generally accepted in the United States of America; this includes the design, implementation, and maintenance of internal control relevant to the preparation and fair presentation of financial statements that are free from material misstatement whether due to fraud or error.

Accountant's Responsibility

Our responsibility is to conduct the review engagements in accordance with Statements on Standards for Accounting and Review Services promulgated by the Accounting and Review Services Committee of the AICPA. Those standards require us to perform procedures to obtain limited assurance as a basis for reporting whether we are aware of any material modifications that should be made to the financial statements for them to be in accordance with accounting principles generally accepted in the United States of America. We believe that the results of our procedures provide a reasonable basis for our conclusion.

Accountants' Conclusion

Based on our reviews, we are not aware of any material modifications that should be made to the accompanying financial statements in order for them to be in accordance with accounting principles generally accepted in the United States of America.

Bohemia, New York April 30, 2021

Cerini & Associates LLP

Connected to your business goals

STATEMENTS OF FINANCIAL POSITION

DECEMBER 31,	2020	2019
ASSETS		
Current Assets:\$Cash and cash equivalents\$Donated book inventory\$Accounts receivable\$Prepaid expenses	185,604 4,445 10,798 1,149	151,175 200 2,500 1,183
TOTAL ASSETS <u>\$</u>	201,996	\$ 155,058
LIABILITIES AND NET ASSETS Current Liabilities:		
Accounts payable	4,614 4,200	3,771 4,000
TOTAL LIABILITIES	8,814	7,771
Net Assets: Without donor restrictions.	193,182	147,287
TOTAL LIABILITIES AND NET ASSETS <u>\$</u>	201,996	\$ 155,058

STATEMENTS OF ACTIVITIES FOR THE YEARS ENDED DECEMBER 31

FOR THE YEARS ENDED DECEMBER 31,	2020	2019
SUPPORT AND REVENUE		
Contributions and grants\$	243,714 \$	131,137
Book sales	13,380	13,026
Registration fees	2,350	10,760
Other income	28,804	164
Donated book income.	90,736	119,530
	1.0/5	60.40 2
Gross proceeds from special events	1,365	68,482
Less: direct benefit to donors.	(2,450)	(6,307)
Net proceeds from special events.	(1,085)	62,175
TOTAL SUPPORT AND REVENUE	377,899	336,792
EXPENSES		
Program	210,612	218,856
General and administrative.	22,233	22,642
Fundraising.	99,159	61,993
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TOTAL EXPENSES	332,004	303,491
CHANGE IN NET ASSETS	45,895	33,301
	,	,
Net assets, beginning of year	147,287	113,986
Net assets, end of year	193,182 \$	147,287

STATEMENT OF FUNCTIONAL EXPENSES FOR THE YEAR ENDED DECEMBER 31, 2020

		General		
	Program	and		
	Services	Administrative	Fundraising	Total
Salaries and payroll taxes	90,186	\$ 13,133	\$ 52,869	\$ 156,188
Professional fees	15,098	4,200	33,623	52,921
Office supplies and expenses	13,503	-	-	13,503
Insurance	-	3,654	-	3,654
Marketing	-	-	4,915	4,915
Meetings and travel	-	250	-	250
Contributions	5,334	-	-	5,334
Bank fees	-	24	-	24
Processing fees	-	248	7,752	8,000
Miscellaneous	-	724	-	724
Donated book expense	86,491	-	-	86,491
TOTAL EXPENSES <u>\$</u>	210,612	\$ 22,233	\$ 99,159	\$ 332,004

STATEMENT OF FUNCTIONAL EXPENSES FOR THE YEAR ENDED DECEMBER 31, 2019

	Program	General and		
	Services	Administrative	Fundraising	Total
Salaries and payroll taxes	77,524	\$ 12,487	\$ 52,026	\$ 142,037
Professional fees	1,125	5,345	4,125	10,595
Office supplies and expenses	9,870	-	-	9,870
Insurance	-	2,189	-	2,189
Marketing	-	-	3,458	3,458
Meetings and travel	-	351	-	351
Contributions	10,807	-	-	10,807
Bank fees	-	108	-	108
Processing fees	-	1,218	2,384	3,602
Miscellaneous	-	944	-	944
Donated book expense	119,530	-	-	119,530
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TOTAL EXPENSES	218,856	\$ 22,642	\$ 61,993	\$ 303,491

185,604 \$

151,175

STATEMENTS OF CASH FLOWS 2020 2019 FOR THE YEARS ENDED DECEMBER 31, CASH FLOWS FROM OPERATING ACTIVITIES: Change in net assets.....\$ 45,895 \$ 33,301 Adjustment to reconcile change in net assets to net cash provided by operating activities: Forgiveness of Paycheck Protection Program loan..... (28,550)Changes in operating assets and liabilities: Donated book inventory..... (4,245)(2,500)Accounts receivable..... (8,298)Prepaid expenses.... 34 (933)Accounts payable..... 843 2,771 Accrued expenses..... 200 4,000 NET CASH PROVIDED BY OPERATING ACTIVITIES 5,879 36,639 CASH FLOWS PROVIDED BY FINANCING ACTIVITIES: Proceeds from issuance of Paycheck Protection Program loan.... 28,550 CHANGE IN CASH AND CASH EQUIVALENTS 34,429 36,639 Total cash and cash equivalents, beginning of year 114,536 151,175

Total cash and cash equivalents, end of year\$

NOTE 1 - SUMMARY OF SIGNIFICANT ACCOUNTING POLICIES

This summary of significant accounting policies of The Book Fairies, Inc. (hereinafter, the "Book Fairies") is presented to assist in understanding the Book Fairies' financial statements. The financial statements and notes are representations of the Book Fairies' management, which is responsible for the integrity and objectivity of the financial statements. These accounting policies conform to accounting principles generally accepted in the United States of America ("US GAAP") and have been consistently applied in the preparation of the financial statements.

<u>Organization:</u> The Book Fairies, a non-profit organization, is located in Freeport, New York. The Book Fairies collects reading materials for people in need throughout metropolitan New York. The reading materials foster literacy and academic success, provide a respite from personal struggles, and nurture a love of reading across age groups.

The Book Fairies' major programs include Community Initiatives, Children's Education Events, and the Global Literacy Partnership. Community Initiatives supplies, maintains, and refreshes books for shelves in various sites in underserved communities to improve access to books and encourage reading through varied and high-interest selections. Children's Education Events provide literacy programming to students in high-need districts through community book fairs, free schoolbook fairs, summer totes, and special giveaways. The Global Literacy Partnership involves partnering with organizations that provide much-needed school supplies to disadvantaged schools in Africa.

<u>Income Tax Status:</u> The Book Fairies is exempt from federal income tax under section 501(c)(3) of the Internal Revenue Code and is publicly supported. The Book Fairies is also exempt from state and local taxes. The Book Fairies management has evaluated for uncertain tax positions and determined that there were no uncertain positions for 2020 and 2019.

The Book Fairies is supported by donations from the general public. The Book Fairies files an IRS Form 990 and respective state and local tax returns. These tax returns are subject to review and examination by federal, state, and local authorities. Management of the Book Fairies believe that it has registered in all states where its activities require it be registered.

<u>Basis of Accounting:</u> These financial statements are presented on the accrual basis of accounting. Revenue is recorded when earned and expenses are recorded when incurred.

Recent Accounting Pronouncements: During the year ended December 31, 2019, the Book Fairies adopted Accounting Standards Update ("ASU") 2016-14, Not-for-Profit Entities (Topic 958) – Presentation of Financial Statements of Not-for-Profit Entities. The update addresses the complexity and understandability of net asset classification, deficiencies in information about liquidity and availability of resources, and the lack of consistency in the type of information provided about expenses and investment return. The Book Fairies has adjusted the presentation of these statements accordingly.

NOTE 1 - SUMMARY OF SIGNIFICANT ACCOUNTING POLICIES (continued)

During the year ended December 31, 2019, the Book Fairies adopted ASU 2014-09, *Revenue from Contracts with Customers*, and all subsequent amendments to the ASU (collectively, "Accounting Standards Codification ("ASC") 606"), which (i) creates a single framework for recognizing revenue from contracts with customers that fall within its scope and (ii) revises when it is appropriate to recognize a gain (loss) from the transfer of nonfinancial assets. The Book Fairies' services that fall within the scope of ASC 606 are presented within special events revenue, and are recognized as revenue as the Book Fairies satisfies its obligation to the attendees. There was no impact to the Book Fairies' net assets as a result of adopting this ASU.

During the year ended December 31, 2019, the Book Fairies adopted the ASU 2018-08, *Not-for-Profit Entities* (*Topic 958*): Clarifying the Scope and the Accounting Guidance for Contributions Received and Contributions Made. ASU 2018-08 amends ASC 958, Clarifying the Scope and the Accounting Guidance for Contributions Received and Contributions Made. The amendments in this ASU were intended to assist entities in (1) evaluating whether (reciprocal) transactions are subject to other guidance (i.e. ASC 606) and (2) determining whether a contribution(s) is conditional. The Book Fairies has determined that there is no impact to the financial statements as a result of the adoption of this ASU.

<u>Financial Statement Presentation:</u> The Book Fairies is required to report information regarding its financial position and activities according to the following net asset classifications:

<u>Net assets without donor restrictions:</u> Net assets that are not subject to donor-imposed stipulations and may be expended for any purpose in performing the primary objectives of the Book Fairies.

<u>Net assets with donor restrictions:</u> Net assets subject to stipulations imposed by donors, and grantors. Some donor restrictions are temporary in nature; those restrictions will be met by actions of the Book Fairies or by the passage of time. Other donor restrictions are perpetual in nature, whereby the donor has stipulated the funds be maintained in perpetuity. Donor restricted contributions are reported as increases in net assets with donor restrictions. When a restriction expires, net assets are reclassified from net assets with donor restrictions to net assets without donor restrictions in the statement of activities.

There were no net assets with donor restrictions as of both December 31, 2020 and 2019.

<u>Estimates</u>: The preparation of financial statements in conformity with accounting principles generally accepted in the United States of America requires management to make estimates and assumptions that affect certain reported amounts and disclosures. Accordingly, actual results could differ from those estimates.

NOTE 1 - SUMMARY OF SIGNIFICANT ACCOUNTING POLICIES (continued)

<u>Cash and Cash Equivalents:</u> The Book Fairies considers all money market accounts and all highly liquid debt instruments purchased with an original maturity of three months or less to be cash equivalents.

Accounts Receivable: Receivables are stated at the amount management expects to collect from outstanding balances. The Book Fairies considers receivables past due or delinquent when payments have not been received in a timely manner, and receivables are written off when management deems the possibility of collecting amounts due as completely unlikely. The Book Fairies closely monitors outstanding balances for all receivables and adheres to a standard set of protocols for collection activities to be undertaken at certain times based upon delinquency status.

<u>Contributions</u>: Contributions are recognized when the donor makes a promise to give to the Book Fairies that is, in substance, unconditional. Contributions that are restricted by the donor are reported as increases in net assets without donor restrictions if the restrictions expire in the fiscal year in which the contributions are recognized. All other donor-restricted contributions are reported as increases in net assets with donor restrictions. When a restriction expires, net assets with donor restrictions are reclassified to net assets without donor restrictions.

<u>Fundraising Events:</u> Special events revenue is recorded at the time the events take place. Costs incurred for which a donor receives a direct benefit, exchange transactions, have been offset against the revenue in the statement of activities. Other costs related to the events for which the donor does not receive a direct benefit are included within fundraising costs in the statements of functional expenses.

<u>Donated Book Inventory</u>: Donated inventory is recorded at fair value at the time of the donation. The Book Fairies reviews the carrying value of its inventory for possible impairment whenever events or changes in circumstances indicate that the fair value may have declined since it was originally acquired. An impairment loss would be recognized when the fair value of the inventory is lower than the carrying amount, in which case a write-down is recorded to reduce the related asset to its estimated fair value.

<u>Donated Book Income and Expense:</u> The Book Fairies receives donated books. Management has estimated the value of the donated books received during the years ended December 31, 2020 and 2019 to be \$90,736 and \$119,530, respectively. The estimated fair market value of these books has been included in the accompanying statements of activities and functional expenses.

<u>Donated Services</u>: The Book Fairies benefits from volunteer services, which help to advance the Book Fairies' mission; however, no amounts have been reflected in the financial statements for contributed services as such services do not meet the criteria for recognition in the financial statements under accounting principles generally accepted in the United States of America, nor do they create or enhance nonfinancial assets.

NOTE 1 - SUMMARY OF SIGNIFICANT ACCOUNTING POLICIES (continued)

<u>Functional Allocation of Expenses:</u> The costs of providing the various programs and other activities have been summarized on a functional basis in the accompanying statements of activities and functional expenses. Accordingly, certain costs have been allocated by management among the program, general and administrative, and fundraising categories. Most costs incurred by the Book Fairies are directly assignable to these categories. Those costs that cannot be directly assigned are allocated based upon reasonable allocation methodologies, the most significant of which are:

• Salaries and payroll taxes are allocated based upon estimated time spent on program related, general and administrative, and fundraising functions.

<u>Events Occurring After Report Date:</u> The Book Fairies has evaluated events and transactions that occurred between January 1, 2021 and April 30, 2021, which is the date the financial statements were available to be issued, for possible disclosure and recognition in the financial statements.

NOTE 2 - CONCENTRATION OF RISK

The Book Fairies maintains cash in bank accounts with what it believes to be quality financial institutions which are insured by the Federal Deposit Insurance Corporation and the Securities Investor Protection Corporation. The Book Fairies has not incurred any losses in such accounts to date.

During the years ended December 31, 2020 and 2019, approximately 26% and 37% of the Book Fairies' total contribution revenue was derived from its five largest donors for each year.

NOTE 3 - AVAILABILITY AND LIQUIDITY

The following represents the Book Fairies' financial assets at December 31,:

	2020		2019
Cash	\$	185,604	\$ 151,175
Accounts receivable		10,798	2,500
Financial assets available to meet general			
expenditures over the next twelve months	\$	196,402	\$ 153,675

The Book Fairies' goal is to maintain financial assets to cover operating expenses for ninety days (approximately \$61,000).

NOTE 4 - IMPACTS OF COVD-19

As a result of the spread of the COVID-19 coronavirus, economic uncertainties have arisen, which may negatively impact operating results. The financial impact of this matter cannot be estimated at this time.

NOTES TO FINANCIAL STATEMENTS FOR THE YEARS ENDED DECEMBER 31, 2020 AND 2019

NOTE 4 - IMPACTS OF COVID-19 (continued)

In May 2020, the Book Fairies received a loan of \$28,550 as part of the Paycheck Protection Program ("PPP") of the United States of America CARES Act. The loan was forgiven subsequent to year-end based on levels of qualified expenditures made by the Book Fairies over a period subsequent to funding. As such, the full amount of the loan was recognized as PPP loan forgiveness income during the year ended December 31, 2020.

In March 2021, the Book Fairies received a Second Draw PPP loan of \$33,090. The loan may be forgiven based on levels of qualified expenditures to be made by the Book Fairies over a period subsequent to funding. Any amount not forgiven will be required to be repaid and amortized over a five-year term at an interest rate of 1%. Management expects that most, it not all, of this loan will be forgiven.